

Considerations for Your Estate Plan: Thoughtful Questions to Reflect On

General Asset Distribution & Spousal Support

- **How would you ideally like your assets to be distributed, regardless of current planning documents?**
(Options: to your spouse, children, grandchildren, charity)
 - **What are your priorities for ensuring your spouse's financial security?**
What level of lifetime income is important for them to maintain? Are there large expenses you would want them to be able to cover, such as education
 - **Would you prefer to place assets in a trust for your spouse, or have them inherit assets directly?**
Trusts can provide income for your spouse's lifetime while protecting assets from creditors and safeguarding them in the event of a future remarriage or divorce.
 - **Are you comfortable with your spouse having discretion over assets that may eventually pass to your heirs?**
For example, we can structure trusts or accounts to ensure future control over inheritance while supporting your spouse's needs.
 - **Would you be comfortable shifting a portion of your income or assets to other beneficiaries, such as a spouse, children, or grandchildren during your lifetime?**
 - **Are you concerned about privacy around the details of your estate after you pass away?**
(This can guide us in discussing trusts that avoid probate and keep estate details private)
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Beneficiary Support & Contingency Planning

- **Is there a minimum or maximum amount you'd want your heirs to receive?**
(Consider both specific dollar amounts and overall distribution goals)
- **Would you like to ensure that your children's spouses have financial support if your children were to pass away prematurely?**
(For instance, an income stream to help maintain their lifestyle and care for grandchildren)
- **What are your preferences for leaving assets directly to heirs versus placing them in a trust?**

(Consider asset protection, future divorce, spendthrift, special needs, etc.)

- **Do you have any concerns about transferring a significant amount of wealth to your children or other heirs at once?**

(Consider factors like financial responsibility and dependency)

- **At what age do you feel your children or other heirs would be ready to manage significant inherited wealth?**

(Consider maturity, financial responsibility, and life circumstances)

- **Are there any unique considerations for certain heirs that we should keep in mind?**

(Examples: special needs, potential divorce, or money management challenges)

Asset Protection & Multi-Generational Planning

- **Are there specific assets you'd like to ensure stay within the family for more than one generation?**

(Examples: family business, real estate, heirlooms, unique stock holdings)

- **Would you feel comfortable maintaining control of certain assets while shifting their value or future growth outside of your estate?**

- **Would you be interested in strategies to protect family wealth from transfer taxes for multiple generations?**

- **Are there specific assets you'd like to designate to certain beneficiaries?**

(Examples: jewelry, vacation homes, antiques, vehicles, collectibles)

- **What amount of your assets would you feel comfortable not having direct access to or control over?**

(Options: Small portion (10-25%), Medium portion (25-50%), Large portion (greater than 50%))

Legacy & Philanthropy

- **Is it important to instill a family philosophy around philanthropy or charitable giving in your children?**
- **If both you and your spouse were to pass, would you prefer funds to go to charity rather than be paid in taxes?**

- Do you have specific preferences regarding charitable giving as part of your estate plan?
(Consider giving during your lifetime, upon business sale, or through estate bequests)
 - If you'd like to leave a charitable gift, would you prefer it as a lump-sum donation or distributed over time?
 - Would you be interested in options for making lifetime gifts or bequests to non-family members?
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Business Interests & Succession Planning

- Is it your goal for your spouse or heirs to receive the value of your business interests after your passing?
 - Do you have specific goals for how you'd like your business interests or investments handled after you pass away?
(Consider succession planning, buy-sell agreements, and the role of trusts)
 - Do you currently have buy/sell agreements in place for your business interests?
 - Who would be capable of running or selling the business if you were unable to do so?
 - Would you want your spouse to be involved in decisions related to business entities or real estate properties?
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Key Roles in Your Estate Plan

- Who would you want in key roles within your estate plan?
(Please provide a primary choice and backups for each role)
 - **Executor** – Manages the estate after your passing to ensure your wishes are carried out.
 - **Trustee** – Oversees trust assets on behalf of beneficiaries, following trust instructions.
 - **Health Care Power of Attorney** – Makes healthcare decisions if you're unable to do so.
 - **Power of Attorney** – Manages financial and legal matters on your behalf if you're incapacitated.